

Michael R. Linton • HireMikeLinton.com

1103 Draper Rd. ♦ McHenry, Illinois 60050 ♦ (312) 612-1031

I have over twenty-five years experience in real estate analysis, financial modeling, due diligence, property management, mortgage banking & real estate brokerage.

Work Experience:

Real Estate Professional

Residential Real Estate Brokerage – Daytona Beach Shores, FL – February 2012 - Present

Functioned as an independent real estate professional with RE/MAX and Keller Williams responsible for securing listings, the appraisal and marketing of property, and negotiating sales contracts

- Canvassed Daytona Beach and surrounding areas for investment opportunities and performed market research on potential acquisitions and dispositions
- Developed and managed marketing programs for listed property (See Computer Skills)
- Negotiated sales contracts to obtain the most favorable terms for the client
- Created various financial models to analyze commercial development opportunities as well as residential land development opportunities
- Prepared broker price opinions for banks and asset management companies

Four Star Homes – Marketing Director / Real Estate Professional

Real Estate Corporation with multiple offices in central Florida. Port Orange, FL – February 2010-January 2012

Work with marketing agencies in the development of advertising in print, internet, and other media; provide creative and physical assistance to agents in large promotional and media campaigns. Created and maintains a library of flyers, photos, logos, floor plans and other advertising materials for site distribution as needed.

Majestic Commercial Capital, Inc. – Founder

Real Estate Financial Analysis – Port Orange, FL and McHenry, IL – May 2006 – Present

Majestic Commercial Capital, Inc. is a full-service company which specializes in creating, developing, and operating companies that offer real estate services. The company will solicit and sell securities in full compliance with state and federal securities laws to attract investors and raise capital in any market environment. The main focus of the company will be the acquisition, ownership and operation of high quality neighborhood and community shopping centers, office buildings and healthcare real estate. Majestic Commercial Capital, Inc. is a successor company of Daytona Property Store.

- Develop Private Placement Memorandums and lender/investor packages that outline the development rationale, market fundamentals, and financial returns of various projects for the purpose of raising debt and equity capital

Daytona Property Store, Inc. – Broker/Owner/Co-Founder

Residential Real Estate Brokerage – Daytona Beach Shores, FL – June 2004 - May 2006

Functioned as an independent real estate broker responsible for securing listings, the appraisal and marketing of property, and negotiating sales contracts

- Canvassed Daytona Beach and surrounding areas for investment opportunities and performed market research on potential acquisitions and dispositions
- Listed and sold over \$60 million dollars' worth of properties
- Developed and managed marketing programs for listed property (See Computer Skills)

- Negotiated sales contracts to obtain the most favorable terms for the client
- Prepared broker price opinions for banks and asset management companies

**Maranatha Mortgage Corporation – Southeast Regional Manager / Loan Originator
Commercial and Residential Mortgage Lender – Algonquin, IL – June 2000 - May 2008**

Functioned as the Southeast Regional Manager for the Florida office overseeing 11 employees of a licensed correspondent lender with hundreds of loan programs while corresponding with over 70 wholesale lenders.

- Originated mortgages for home purchases, refinance, and new home construction
- Assemble all required documentation for processing and underwriting on each transaction, and prepare and present all related deal points to Loan Committee when required
- Once loans were approved, I was responsible for ordering closing packages, ordering funds for closing and quality control for each loan package for resale into secondary loan market.

Work Experience (continued):

1989 - 2000

- Worked as a real estate agent for Century 21, Help-U-Sell, Prudential and RE/MAX
- While working as a real estate agent, I also originated loans with McHenry County Mortgage, Newcastle Mortgage and briefly with Power Mortgage and Summit Mortgage (1991 - 2000)
- Sales Manager for a 285 Home subdivision with Kimball Hill Homes (1996 -1998)

Computer Skills:

I am well versed in many software programs including:

- Westlaw.com (Legal Research database)
- Adobe Photoshop (Graphic Design)
- Microsoft Office – Excel, Word, Outlook, PowerPoint and Access. Microsoft FrontPage (Web Design)
- Quark 4.0 & 5.0 (Graphic Design)
- ProShow Producer (Multi-media Production)
- Calyx Point (Loan Origination)

I have also developed over 50 websites and have a fantastic working knowledge of html and php. I have the ability to set-up cron jobs, online databases, auto-responders, manage multiple domains and run a small hosting company.

Licenses:

- Illinois Real Estate License – Licensed in 1986 (no longer active)
- Florida Real Estate License – Licensed in 2001

Education:

Keiser University, Daytona Beach, Florida - Present

I am enrolled in the Bachelor of Science in Interdisciplinary Studies program, focusing on Legal Studies and Business.

Westlaw Paralegal Training – September 2009

Received certificates in Westlaw fundamentals, Statutes, Statutes and cases